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RMC Newsletter - April 2015

Greetings from the New York Life Retired Management Club (RMC)!

Welcome to the "new and improved" Retired Management Newsletter. We hope you enjoy the new format and the added news about the membership. Many thanks for your early response to the dues notice.

If you haven't sent in your membership application and dues for 2015 yet, please go to the website www.nylrmc.org right now, click on the "Members" tab, complete the application and send to the address indicated with your dues payment. There you'll also find a current members' roster to see your friends and associates who are already signed up for this year.

Our active membership is already over 100 members this year. The long term health and longevity of the club depends heavily on dues paying members. You may already know that the dues money puts the club in the position to promote American College Scholarships and more recently to now promote MDRT Scholarships each year for deserving new agents across the New York Life.

The founding purpose of the club was to continue and renew friendships and relationships. We hope to live up to that aim currently through our annual meeting and our communication through this newsletter about our members. Even if you cannot attend this year's meeting, please consider renewing at the low \$50 membership rate. We have 2 new members already this year and are counting on 100% renewals from our existing members from 2014. Remember the club exists for us to enjoy. Read about what others are doing in retirement and see the important dates of birthdays, anniversaries, etc. And

please share with us what you are doing in retirement and your important dates as well.

We encourage you to go to the website www.nylrmc.org for detailed information on the RMC, particularly if you are learning about it for the first time. There you will find convenient tabs on "things to know" about the Club's Mission, Membership, Reunions, Endowment Fund, Creative Works, Outreach Projects, etc. The Club can also be found on Facebook at www.facebook.com/nylrmc.

In this Newsletter, we will highlight the following:

I. The 2015 Annual Reunion – Monterey, California – October 12-15, 2015

II. RMC's MDRT Scholarship Program

III. RMC-supported American College Intern Program (application due date: 5/1/15)

IV. RMC News Items - "News about your friends!"

V. Member's Dates to Celebrate - "Anniversaries, birthdays, etc."

VI. Complimentary subscription to The Nylic Review available for RMC members

I. The 2015 Annual Reunion - Monterey, California - October 12-15, 2015



This year's annual reunion will be held at **The Monterey Plaza Hotel and Spa in Monterey, California, October 12-15**. (The hotel website is www.montereyplazahotel.com. The RMC website www.nylrmc.org also has a link to the hotel's website.) The Monterey Plaza has been named one of the Top 25 hotels in the entire United States so we're looking forward to a great program at a superb location.

It's time to make room reservations for the 2015 RMC meeting and ***you are urged to do so as soon as possible***. To reserve your hotel room, please call the Monterey Plaza directly at **1-(800)-334-3999** for arrival on Monday, 10/12, with checkout on Thursday, 10/15. (RMC Board members arrive Sunday, 10/11, for pre-meeting and set-up.) ***Be sure to identify yourself as being with the "RMC" of New York Life Annual Meeting 2015 to get the group rate.***

The deadline to make your reservation is Sunday, September 20th at 4:00 PM to assure getting a room. We have group room rates in four (4) different categories:

Inland View - \$199 @ night (limited availability of this room type);

Partial Ocean View - \$289 @ night

Ocean View - \$319 @ night

Ocean View Balcony - \$399 @ night

In addition, there is a \$27 per night Resort Fee which includes 24 hour valet parking, WiFi, spa use (inc. fitness center and whirlpool), daily paper, and unlimited local phone calls. RMC members and their guests will also be entitled to a 20% discount on spa services. The hotel is guaranteeing the special room rates for one extra night only at the end of the meeting (the night of Thursday, October 15). If you do extend your hotel stay for that one extra night, you must mention this when you make your reservation in order to receive the special rate.

IMPORTANT NOTE: Spouses and significant others are welcome and urged to come and share in the RMC Annual Meeting.

Other Meeting Information:

Weather – Monterey is described as having a Mediterranean climate. In October, temperatures average a high of about 67 degrees and a low in the mid-50's. Precipitation averages less than an inch in the month.

Air Travel – Although there is daily non-stop service into Monterey Regional Airport from Denver, Las Vegas, Los Angeles, Phoenix, San Diego, San Jose and San Francisco (service by American, Delta, United, Alaska and US Airways), RMC members are urged to consider flying into either San Francisco or San Jose, then use the following shuttle service from SFO or SJC which will take you right to the hotel. (It's about a 90 minute drive.)

For full information, go to www.montereyairbus.com or call (831) 373-7777.

If there are four of you traveling together and you do not choose to rent a car, limo service can be arranged and the cost will be less than taking the shuttle service. Let us know when you have made your travel arrangements, and we will organize a limo for your group. **Auto Travel** – The hotel website also has driving directions to get to the hotel from Monterey Regional, San Francisco International or San Jose International Airports.

Business Program – Arrival, registration and a Welcome Dinner will occur on Monday, October 12. Business sessions will be conducted on Tuesday and Wednesday mornings, and generally include topics of interest and guest speakers on "The State of the Company," NYL products and programs, Retiree benefits, Health and Wellness, The American College Intern Program, the MDRT Scholarship Program, local sites and history of the meeting location, etc. Departure will be on Thursday morning, October 15. Specific details of this year's business program will be provided when finalized.

Attire – "Business casual" (slacks & collared shirts) is recommended for the business sessions; tie & jacket or cocktail dress is optional for the planned dinners.

Special Activities – We have a wonderful program of activities outside of the business sessions to make your visit to Monterey special. There will be three (3) different optional tours during the RMC program and each will be offered on both Day One (Tuesday) and Day Two (Wednesday) of the meeting. Included will be:

1) Motor Coach Tour – 17 Mile Drive culminating with bag pipers at Spanish Bay, Pebble Beach. There is a maximum of 40 people for this tour each day.

2) Behind the Scenes Tour – See the Monterey Bay Aquarium like you never have before. This is an "insider's tour" where you'll discover what it takes to run a world-class

aquarium, conduct fascinating research projects, and how they feed over 10,000 animals.
3)Carmel Wine Walk By-The-Sea – Guests will have their choice of any 9 of 14 tasting rooms which are on the tour. The Wine Walk is a self-paced, self-guided stroll to the tasting rooms which are all within a few blocks of each other and offer the opportunity to savor superior still and sparkling wines.

Dinner will follow each tour on both nights. The first night will be a dinearound; the second night will be a group dinner for all to gather together. Full details on the optional tours will be available later on the RMC website with the meeting registration information.

Meeting Registration – The program for this year's RMC Meeting is still being finalized – so the Registration form is not ready to be opened on the RMC website. Everyone will be advised with instructions when it is ready so delegates can proceed with registering. ***IMPORTANT: REGISTER FOR THE HOTEL NOW (SEE PAGES 1-2),*** (Register for the meeting later when the form is ready and you are advised to do so.)****

SPECIAL NOTE: We will offer a pre-RMC Meeting wine tour of California's Amador Region, with arrival on October 8th and departure on October 10th. Attendees can stay over in Sutter Creek, take a leisurely drive to Monterey or stay in San Francisco until the RMC arrival date of October 12th in Monterey (standard hotel rates apply).

"Wine on Main in Historic Sutter Creek" is a journey through California's rich and intriguing history while tasting the finest wines from the region. It features 9 wine tasting rooms, all located within walking distance of each other in charming Old Town Sutter Creek. (One of the stops is at Michael and Charlie's very own BellaGrace tasting room.) We will also have a tour of the historic Shenandoah Valley of California with stops at various award winning wineries culminating in a private tour of BellaGrace Vineyards winery, vineyards and wine cave with a casual dinner at the property. RMC members would fly into Sacramento, rent a car and drive about an hour and a half to the Amador Region. Afterward, the drive to Monterey for the RMC meeting would be about 3 hours. If you are interested, please let Michael know by phone or e-mail (see below). She also has a list of suggested B&Bs for the pre-meeting wine tour.

Questions – For more information about the Retired Management Club in general, and/or the RMC Monterey meeting in particular, you may e-mail nylrnc@nylrnc.org. You may also e-mail me directly at mjessicak@yahoo.com or call me at 510-220-7575. We look forward to another great RMC meeting and reunion in Monterey.

Charlie and I look forward to greeting you there in October.

**Sincerely,
Michael Kraft
RMC President**

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II. RMC's MDRT Scholarship Program



fully funded.

You are invited to help grow RMC membership by supporting the MDRT Scholarship Program, where four deserving New York Life first-time MDRT members will have an opportunity this June to advance their careers and attend the 2015 MDRT Annual Meeting in New Orleans, LA. Through the generosity of a number of RMC members, four scholarships have been

We encourage all RMC members to help fund four scholarships for the 2016 MDRT. Full details regarding the MDRT Scholarship Program are on the RMC website (see "**RMC Outreach Projects**" tab). Or by [clicking here](#).

You may also call or send a text message to RMC Board member **Carl Peterman** (973-902-8119) for more information. Thank you for your help.

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III. RMC-supported American College Intern Program (application due date: 5/1/2015)



The New York Life Retired Management Club enthusiastically supports, both financially and promotionally, an Internship Program each year at the American College for college juniors, seniors or recent graduates seeking real world work experience. Applications for this year are due by **May 1st, 2015**. And, it's not too soon to begin thinking about possible applicants for next year. (See RMC website – "[RMC Outreach Projects](#)" tab).

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IV. RMC NEWS ITEMS - "News about your friends!"

As mentioned at the top, the RMC Board would like to enhance communications with members in various ways, including through this Newsletter. What follows are some "news items," hopefully of interest to our readers:

- In the January communication, an **all-call** went out asking members to share "what's doing and what's happening" in their lives. The prize goes to **Mike Burson** who sent in the first tidbit when he shared that "We spent the Christmas holidays in Scottsdale, AZ. We played golf at TPC Stadium, the Monument Course at Troon,

and at the Boulders. Had a great time." Way to go, Mike. Sounds like you're on The Tour!

- The legacy of the "NYLIC Family" is extraordinary and no more so than for former RMC President, **Jim Adkins**, whose son, James E. Adkins, Jr. of the Greater Washington G.O., earned the Company's highest agent honor this year when he was named Council President. We share in Jim's pride for his son's outstanding accomplishment. [A video about Jim, Jr.'s path to success can be viewed on the RMC website.](#)
- In a note to his RMC friends, **Bill Coleman** reports that he's still working as an agent --- for 30 years he was a manager; he's been an agent now for 29 and wants to make "30-30." Bill is 90 and at the Kansas City G.O. Kick-off meeting this past January, he was recognized as the office's leading LTC producer. Congrats, Bill!
- Best get-well wishes go to former RMC Treasurer **Bill Kelly** who reportedly is feeling better but was ill for awhile. It prevented him from going to Florida for this winter, and anyone who had to bear the cold, snow, ice, etc. can be assured Bill was very unhappy. Well, Bill, Spring is sprung. Keep feeling better!!
- RMC member **Georgene Panza** has suggested that we share the following information regarding the New York Life Foundation Matching Gifts, Give for Good Campaign, and Volunteer Grant programs. The Home Office says they are currently "on hold" while the Company selects a new vendor to enhance the administration of them, meet required standards, and improve employees' and retirees' experience in participating in the programs. That is expected to be accomplished by this summer. For additional questions, please call the Foundation at 212-576-7341 or via e-mail at NYLFoundation@newyorklife.com.
- RMC has had a note from Anna, **Art Seghers'** wife. They lost most everything in Hurricane Katrina a few years ago --- but NOT the Tiffany blue box he received at the NYL 150th celebration in 1995. However, recently the lid was broken and Art was devastated. Anna is looking to replace it. If anyone has one, or the black one with the NYL Tower, please call Anna at (985-237-8846) or e-mail her at Annabienvenu@charter.net. You could make Art a very happy NYLIC!
- There were lots of highpoints at the 2014 RMC Meeting in Charleston, SC. Among them, it was announced that earlier in the year, retired Chairman of the Board, **Sy Sternberg** who was at the meeting, had been the recipient of the 2014 John Newton Russell Award. It is the most prestigious award in the Life Insurance industry and, in doing so, Sy joins the ranks of Ben Feldman, Stan Liss and other "Nylic Greats." Please go to the RMC website, click on "[Our Last Reunion](#)" tab, for a link if you would like to see a video of the presentation to Sy.
- One of the presenters at the Charleston meeting was Pepe Camarena, Director of Agency for Seguros Monterrey New York Life who gave a very interesting talk about the Company's operation in Mexico. Pepe concluded his remarks with a memorable story about the eagle and how it makes a life-altering decision to die young – or renew itself for a long life. To see the inspiring story of "The Rebirth of an Eagle," [click here](#).

By the way, it's good news to report that RMC members **John Baier and Mike Burson** have joined Seguros Monterrey New York Life in a consulting capacity to help grow and develop that operation.

- Another speaker in Charleston was David Littell, who is Director of the New York Life Center for Retirement Income at The American College. After the meeting, Dave wrote to **Jules del Vecchio** and his comments prove what a bond RMC is forging with our Company and our industry. This is a portion of what he said: *"I was very happy to participate in the (RMC) meeting. It reminded me what a rich history NYL and the American College have together. I also just had a great time with some very nice people. I need to spend more time with retirees – they are much better at being in the moment. I wish I had talked about my experience with the (NYL) intern program. This last summer I worked with Alex Henlovitz. He was a great young man ... we involved him in everything we were doing. The internship program is valuable to both students and the College. Thank you for your support." A copy of Dave Littell's 2014 RMC presentation is available on the RMC Website ("Our Last Reunion" tab).*

So, keep those "news items" coming. Share what's happening for you in retirement!! Send them to **Fred Lindlaw** at lindlaw99@hotmail.com.

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V. Members' Dates to Celebrate!

The following NYL RMC members have shared these happy birthdays and anniversaries:

April:

John Begley – 4/1/07 Retirement date
S. Ross Johnson – 4/1/76 Retirement date
William Cosentino – 4/1/95 Retirement date
Diane O'Neal (Danny O'Neal member) – 4/7 Birthday
Steve & Kayrene Braden – 4/8/67 Wedding anniversary
NEW YORK LIFE'S 170th ANNIVERSARY!! – 4/12/2015
S. Ross Johnson – 4/18/29 Birthday
James Adkins – 4/19 Birthday
James (Jim) & Gayle Moore – 4/26/65 Wedding anniversary

May:

Max Muniz – 5/1/14 Retirement date
Reed Williams – 5/1/06 Retirement date
S. Ross & Sandy Johnson – 5/4 Wedding anniversary
Georgia & John Suranofsky – 5/24/86 Wedding anniversary

Michael & Carolyn Burson – 5/25 Wedding anniversary
Clara & John Grosso – 5/25 Wedding anniversary
Charlie Havill (Michael Kraft member) – 5/28 Birthday
Steve Braden – 5/29/47 Birthday
Danny & Diane O'Neal – 5/29/75 Wedding anniversary

June:

Floyd Franks – 6/1/01 Retirement date
Allen & Dawn Halegua – 6/6/82 Wedding anniversary
Peggy Begley (John Begley member) – 6/14 Birthday
Fallon Williams – 6/19 Birthday
Sherry Morgan (Jerry Morgan member) – 6/21/44 Birthday
Scott & Barrett Anders – 6/29 Wedding anniversary
Walt (Bud) Hossfeld – 6/30/32 Birthday
Walt (Bud) Hossfeld – 6/30/89 Retirement date
Fred Sievert – 6/30/07 Retirement date

Congratulations to all!!

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VI. Complimentary subscription to *The Nylic Review* available for RMC members



If you miss reading **The Nylic Review** since you retired, here is an opportunity to get back on the subscription list. The Home Office has agreed to provide complimentary copies to members of the NYL Retired Management Club for those who request the magazine (now published twice a year).

If you would like to receive the magazine to keep up with product developments, Company policymaking, Agent and Management recognition, plus a host of other topics, please send your name and street address (**and indicate you are an RMC member**) to:

Sikota Isaacs, c/o Corporate Services – New York Life, 51 Madison Avenue, New York, NY 10010. You may also e-mail her at Sikota_Isaacs@newyorklife.com with the same information.

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