

## NEW YORK LIFE RETIRED MANAGEMENT CLUB

**President's Newsletter**  
**November, 2018**



### **RMC Newsletter - November, 2018**

#### **Greetings from the New York Life Retired Management Club (RMC)!**

The feedback from those of you who were able to join us in Amelia Island was extremely positive. It was an outstanding location with things to do for everyone. From the Trolley Tour to the River Cruise, to playing golf to visiting the spa, to spending relaxing time at the pool and the beach, Amelia Island had something for everyone. I would be remiss if I didn't remark on the outstanding business sessions featuring **Jeff and Diane Hatchman** and their many travels, **Mark Madgett** giving us an update on Agency and the company, **George Nichols** (now President of *The American College* effective 11/1) giving us his view of the political landscape and the mid-term elections, and **Justin Bateman** from the Annuity Department sharing retirement products for us retired people. All in all an outstanding reunion!

Pictures from the reunion, shared by many of the attendees, are now available in a slideshow on our website. [You may see them here.](#) (along with information about previous reunions).

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#### **Our Next Reunion (2019):**



Now for next year's reunion. I am pleased and excited to announce that our 2019 Reunion will be held at the fabulous **Omni La Costa Resort** in Carlsbad, CA - September 22 to 25. This beautiful resort, just outside San Diego, has hosted PGA Tour events and is the home of the Deepak Chopra Center for Wellbeing. For now, we have some preliminary information about the 2019 reunion on our [website](#). More will be added as we get nearer to the date, So, keep a lookout for details on the resort and how to register to attend. For now, mark your calendars for September 22-25 and plan to join us in California!

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## Membership:

As many of you know, Ted is a great supporter of the **RMC** and has challenged us to grow both membership and attendance at our reunions. We have several initiatives in place to do just that.



Unfortunately, NYL Human Resources is unable to provide us with personal contact information for new retirees due to privacy laws.

Because of that, almost all of our members have come from word of mouth from you. We are working closely with NYL to help new retirees learn about the RMC by providing an informational brochure describing what we are all about. We shared this brochure with everyone at Amelia Island and we were asked to make it available to all. There is now a link to the **RMC Brochure** on our website's Home page or [you can click here for a copy](#). We hope you will use this when you talk with prospective



RMC members.

Additionally, we have requested permission to place articles about the RMC in the **NYLIC News**.

At our Amelia Island Reunion I challenged all attendees to reach out to three retirees they know and tell them about the RMC. I ask all of you to do the same. Your board of directors have had great success making numerous calls to former members to encourage them to renew their membership. We experienced growth in membership this year and also in attendance at the 2018 reunion and I believe this was all due to the "personal touch" of reaching out to people. Don't forget to go to the RMC website's Members page. ([www.nylrmc.org/members.html](http://www.nylrmc.org/members.html)) to renew your membership or for new members to join. I'm not making any promises, but as many of you know 2020 is the company's 175th anniversary and they are planning a big event to celebrate. We are hoping to secure an invitation!

## The American College Intern Program:

The RMC Endowment Fund continues to support New York Life and **The American College** by providing an annual summer internship program at the College. As you know, relatives of RMC members and New York Life employees and agents are eligible to apply for this internship, although RMC members' relatives are given first consideration.



Our 2018 intern, **Tom Massey**, found his time spent at The College to have incredible value. As an intern, Tom was part of the team to put on the Conference for African American Financial Professions in Washington D.C. Tom attends Tuskegee University in Alabama

where he is studying for a Senior Accounting Major. Tom's father, Larry Massey is a longtime agent with New York Life in Georgia. For more on this impressive young man, please visit the RMC website's [RMC Outreach Project](#) page to view our internship video

For 2019, the RMC Board has agreed to include a housing/relocation allowance of up to \$2,000 to help defray the high costs interns face when moving to The American College's new campus in King of Prussia, Pennsylvania.

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Jen and I wish all of you a Healthy and Happy Thanksgiving and the blessings of the season. Keep a lookout for additional information on the 2019 Reunion and we look forward to seeing all of you next September 22-25 in Carlsbad, CA.

Ed

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